



Essential Commercial Knowledge (For Shipping Professionals)

This program is designed for busy Managers and Executives employed in Ship Management, Ship Owning, Banks and legal firms. Understanding the issues faced by the chartering and commercial managers will help in taking the right decisions at the right time. An understanding of basic commercial management and operations will help mitigate risk. Matters such as speed/consumption warranties, voyage instructions / orders, notes of protests, draft surveys, time sheets, stevedore damages, bills of lading and some of the important obligations under a charterparty are important and an understanding is immensely helpful.

Course Outline

ECK - Registration

- Key points related to technical management in the charterparties
- Speed & Fuel Consumption warranties & claims
- Slow speed and super slow speed operation
- Voyage instructions/orders and liaising with Master
- Notes of Protests
- Draft surveys
- Time sheets
- Stevedore damages and notifications
- Bills of lading and limitation of liability
- Liaising with commercial in case of disputes/claims

Date: 4th & 6th August 2020 (two sessions of 3.5 hours each)

Time: Hong Kong / Singapore / China: 3 pm - 6.30 pm

India: 12.30 pm - 4 pm

Dubai: 11 am - 2.30 pm

Qatar / Cyprus / Istanbul: 10 am - 1.30 pm

Geneva: 9 am - 12.30 am





Course Leader

Jagmeet Makkar

MSc FICS FRINA FIMarE(I) FHKIArb MCIArb MHKMAG AFIDRRMI

Chairman of Maritime & Logistics Arbitration, Hong Kong Centre of International Commercial Arbitration



Jagmeet has a unique combination of academic prowess, teaching and vast experience in commercial and technical areas of shipping. He is a Shipping & Energy consultant, educator and a maritime arbitrator. His more than 3 decades of hands-on experience in Ship-Management, Conversions, New-Buildings, Ship Sale & Purchase, Chartering & Marketing to acquire cargo contracts has enriched his contributions in various industry forums. Jagmeet is a supporting member of the London Maritime Arbitrators Association, a member of the Hong Kong Maritime Arbitrators Group, a fellow of the Hong Kong Institute of Arbitrators, and a member of the Chartered Institute of Arbitrators. In his recent post-graduation (MSc Energy, Trade and Finance) from Cass Business School (City, University of London), Jagmeet was awarded First Position with Distinction, and was offered a lifetime membership to the prestigious Beta Gamma Sigma Society. This is an example of his dedication to the enhancement of education and skills.

SkillsPlus Programs Participating Companies



Please contact info@skillsplus.sg for Course Fee.

20% Group discount for 4 or more participants from the same organisation