

Shipping Contracts Management

SkillsPlus is offering an online program for suitably qualified professionals, titled “Shipping Contracts Management”. It is recommended that the applicants should hold a recognised professional or industry qualifications appropriate to their profession and have at least 3 to 5 years’ practical experience in the Shipping Industry.

Eligible persons may be entitled to a generous subsidy from the Hong Kong Government for the cost of participating in the course. In addition, for the online course, a discount of 25% has been applied on the standard total cost.

An excellent program for a good understanding of major shipping contracts, disputes & prevention. The participants of the *past Shipping Contracts Management programs included lawyers, underwriters, shipowners, charterers, operators, ship finance professionals and ship managers.*

Outline

1. **Introduction to Contract Law:** basics; types of contracts; language & homemade clauses; sale of goods act 1979; unfair contract terms act 1977
2. **Ship Management Contract:** rights, obligations and limits of liability.
3. **Charter Parties:** key obligations & differences; disputes (arrived ship, NOR, laytime, underperformance, delayed delivery, bills of lading etc.)
4. **Bunker Supply Contract:** liability issues; discussion of Res Cogitans case.
5. **Norwegian Sale Form:** evolution 1987-2012; key clauses (inspection, drydocking, condition on delivery, buyers & sellers default); a review of previous relevant authorities
6. **Contract of Affreightment** (dry bulk as an example): evaluation; negotiation; execution; risk mitigation strategies (counter-party risk; physical hedging and derivative positions)
7. **Bareboat Charter Contract:** operating leases; key financial elements; balance sheet issues; construction of Barecon2017; dual flag

Schedule (Hong Kong Time)

Total contact hours	14 over four days		
	Hours	Date	Time
Week 1			
Day 1	3.5	15-Sept.	3pm - 6.30pm
Day 2	3.5	17-Sept.	3pm - 6.30pm
Week 2			
Day 1	3.5	22-Sept.	3pm - 6.30pm
Day 2	3.5	24-Sept.	3pm - 6.30pm



Course Leader

Jagmeet Makkar

MSc FICS FRINA FIMarE(I) FHKI Arb MCI Arb MHKMAG AFIDRRMI

Chairman of Maritime & Logistics Arbitration, Hong Kong Centre of International Commercial Arbitration



Jagmeet has a unique combination of academic prowess, teaching and vast experience in commercial and technical areas of shipping. He is a Shipping & Energy consultant, educator and a maritime arbitrator. His more than 3 decades of hands-on experience in Ship-Management, Conversions, New-Buildings, Ship Sale & Purchase, Chartering & Marketing to acquire cargo contracts has enriched his contributions in various industry forums. Jagmeet is a supporting member of the London Maritime Arbitrators Association, a member of the Hong Kong Maritime Arbitrators Group, a fellow of the Hong Kong Institute of Arbitrators, and a member of the Chartered Institute of Arbitrators. In his recent post-graduation (MSc Energy, Trade and Finance) from Cass Business School (City, University of London), Jagmeet was awarded First Position with Distinction, and was offered a lifetime membership to the prestigious Beta Gamma Sigma Society. This is an example of his dedication to the enhancement of education and skills.

Fees & Payment Details

	Face to Face	Online	After MATF refund*
Course Fee	HK\$ 11,000	(less 25%) HK\$ 8,250 (upfront)	Net Cost* HK\$ 1,650

ProTERS Listed (*MATF available for eligible participants)

Upfront course fee **HK\$ 8,250.**

By cheque: in the name of “SKILLSPLUS LIMITED”, to be posted to: SKILLSPLUS LIMITED, 1703, BUILDING W-50, #50 WONG CHUK HANG ROAD, ABERDEEN, HONG KONG

By online transfer: SKILLSPLUS LIMITED, HANG SENG BANK A/C No. 239 762149 883

Cheques will be returned if the application is unsuccessful.

SkillsPlus Programs Participating Companies

