



Ship Finance & Investment Decision Making

Shipping is an asset-heavy industry which relies on external finance and is very sensitive to the duration and cost of servicing debt. Companies and ships that have cost effective finance are able to drive their daily breakeven lower and thus, are in a position to better compete in the market, especially when the market environment is challenging. With the changing financial regulations which may affect the off-balance sheet deals e.g. operating leases, it is important to understand the basics of financing the ships. Who should attend? Those who are affected by *Shipping Risk* in the dry bulk sector, and *seek its mitigation*. A “must attend” program for those working in Ship Owning, Ship Management, Broking and Operating companies, as well as for other stakeholders, such as Underwriters, Lawyers and Financial Institutions.

Course Outline

SF-IDMP - Registration

- Shipping: Four Markets during a Ship's life (Cradle to Grave)
- Need for financing ships and structure of traditional financing
- Evolution of sources of finance and the underlying reasons
- Private equity and its impact on shipping markets
- Process of raising ship finance
- Key elements of risk management from lenders’ and borrowers’ perspective

Workshop

Ship Investment Finance Basic Model

Date: 13th & 15th July 2020 (two sessions of 3.5 hours each)

Time: Hong Kong / Singapore / China: 3 pm - 6.30 pm

India: 12.30 pm - 4 pm

Dubai: 11 am - 2.30 pm

Qatar / Cyprus / Istanbul: 10 am - 1.30 pm

Geneva: 9 am - 12.30 am





Course Leader

Jagmeet Makkar

MSc FICS FRINA FIMarE(I) FHKIArb MCIArb MHKMAG AFIDRRMI

Chairman of Maritime & Logistics Arbitration, Hong Kong Centre of International Commercial Arbitration



Jagmeet has a unique combination of academic prowess, teaching and vast experience in commercial and technical areas of shipping. He is a Shipping & Energy consultant, educator and a maritime arbitrator. His more than 3 decades of hands-on experience in Ship-Management, Conversions, New-Buildings, Ship Sale & Purchase, Chartering & Marketing to acquire cargo contracts has enriched his contributions in various industry forums. Jagmeet is a supporting member of the London Maritime Arbitrators Association, a member of the Hong Kong Maritime Arbitrators Group, a fellow of the Hong Kong Institute of Arbitrators, and a member of the Chartered Institute of Arbitrators. In his recent post-graduation (MSc Energy, Trade and Finance) from Cass Business School (City, University of London), Jagmeet was awarded First Position with Distinction, and was offered a lifetime membership to the prestigious Beta Gamma Sigma Society. This is an example of his dedication to the enhancement of education and skills.

SkillsPlus Programs Participating Companies



Please contact info@skillsplus.sg for Course Fee.

20% Group discount for 4 or more participants from the same organisation