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Speaker	Content
Voice Over	Thanks to its many endowments, Hong Kong has evolved from a fishing village into a global financial, trade, logistics, communications and shipping hub that prides on its world-class infrastructure, connectivity, efficiency, and professionalism.
Professor Anthony Cheung Bing-leung Secretary for Transport and Housing The Government of the Hong Kong Special Administrative Region Chairman Hong Kong Maritime and Port Board	Hong Kong has a long maritime history, its deep water harbour, its strategic geographical location, its entrenched institutional strengths and its active maritime services cluster have together made Hong Kong a world renowned international maritime centre. Also, Hong Kong has a stable and business-friendly environment with superb global connectivity.
(Voice Over) Haven for Maritime Business	Hong Kong is seen as a haven for maritime business. It is the home to one of the world's largest shipping communities, with 9% of the world's merchant fleet and a vibrant maritime cluster of some 800 companies providing a gamut of shipping services.
Ms Sabrina Chao Chairman Hong Kong Shipowners Association	Hong Kong has a very strong maritime heritage. We have the whole spectrum of maritime services in Hong Kong, so if you come to Hong Kong and utilise the maritime services that are set up here, we can guarantee you that level of service and efficiency. Another advantage that Hong Kong has is our location. We are located at the centre of Asia, and our proximity to China gives Hong Kong the natural advantage of becoming the super connector between China and the rest of the world.
Mr John Bruce Rae-Smith Executive Director	There are many great things about Hong Kong. But I think if you are thinking about setting up a shipping

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<p>(Trading and Industrial Division) Swire Pacific Limited</p>	<p>company or a marine business here, the most important thing is a user-friendly Marine Department that can help us through the regulations and dealing with all the permits. And then, most importantly, Hong Kong has great people. Hong Kong has people with great work ethic and entrepreneurial spirit. If you want to succeed in your business, then good people are keys to your success.</p>
<p>(Voice Over) World-class Hub Port</p>	<p>Hong Kong, a preferred hub port in the region, is situated along the Far East trade routes. The busy port has the capacity to handle 66 900 twenty-foot equivalent units (TEUs) of containers on average every day.</p> <p>As a regional hub, Hong Kong offers about 340 container liner services per week, connecting some 470 destinations worldwide.</p> <p>The hub functions of Hong Kong Port back up the vigorous development of the maritime industry.</p>
<p>Miss Jessie Chung Chairman Hong Kong Container Terminal Operators Association</p>	<p>The five first-class container terminal operators provide efficient, reliable and quality services. We frequently upgrade our port facilities and apply up-to-date information technology to help enhance the port efficiency and handling capacity.</p> <p>Currently, Hong Kong Port has cargo movements to and from about 45 economies along the Belt and Road corridors.</p>
<p>Mr Gerry Yim Managing Director Hongkong International Terminals Limited</p>	<p>The Hong Kong Port is an important pillar of the Hong Kong economy and generates over 90 000 jobs for the local economy. Given the substantial investment it has made to enhance its capability and productivity in recent years, and thanks to the Government's continuing support to the industry, the Kwai Tsing Container Terminals today remain one of the most</p>

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	efficient terminals in the world.
Mr Andy Tung Chief Executive Officer Orient Overseas Container Line Ltd	Liner shipping services play an indispensable part of the Hong Kong economy, particularly as it relates to the trading business, which contributes some 20% of Hong Kong GDP. Liner services also bring along other services, such as ship husbanding and crew management, as well as a host of other related port services.
(Voice Over) Reputable Shipping Register	The Hong Kong Shipping Register ranks 4 th in the world. Its autonomous status is provided under the Basic Law, Hong Kong's Constitution.
Mr Arthur Bowring Managing Director Hong Kong Shipowners Association	The Hong Kong Shipping Register is found on two basic principles. One is quality and the other one is user-friendliness. The quality of the ships on the Register is kept extremely high through inspections and monitoring by the Marine Department. And the administration fee of the Register through the user-friendliness is kept very low. So shipowners feel they have a responsive Marine Department they can speak to. These are both very important issues for shipowners.
(Voice Over) Excellent Maritime Legal and Dispute Resolution Centre	Hong Kong derives unique advantages under the principle of "One Country, Two Systems". Under One Country, it benefits from the world's biggest manufacturing hinterland and market. Under Two Systems, it operates autonomously. It upholds judicial independence and the rule of law, and continues to practise common law and the statutory law in force prior to the handover. Major international shipping laws apply to Hong Kong.
Miss Rosita Lau Partner Ince & Co	Hong Kong has all along been ruled by the rule of law. Everybody is equal before the law, including the Government. No one is above the law.

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	<p>Our maritime law is modelled on English maritime law, which everybody knows is the most established and popular maritime law. We also adopt the common law system, which is the world's most popular legal system. We offer certainty and stability to maritime industry players by our maritime legal services.</p>
<p>Ms Teresa Cheng, SC Chairman Hong Kong International Arbitration Centre</p>	<p>Hong Kong is internationally renowned for its judicial independence. We were ranked 4th in 140 jurisdictions in the world and 1st in Asia in terms of judicial independence. This was ranked by the World Economic Forum in their Global Competitiveness Report done in 2015.</p> <p>By arbitrating in Hong Kong, which of course is a very good place for arbitration, the arbitration award will also be enforced in over 150 jurisdictions around the world under the New York Convention.</p>
<p>Mr Li Lian-jun Partner Reed Smith Richards Butler</p>	<p>Hong Kong's commercial and shipping statutes are comprehensive and updated. Hong Kong has a specialised Admiralty List in the High Court which is in charge by a dedicated Admiralty Judge. In fact, Hong Kong court has been providing 24/7 admiralty services to the shipping industry.</p>
<p>(Voice Over) World-class Ship Finance and Marine Insurance Services</p>	<p>A topmost international financial centre, Hong Kong is the freest market, with major multi-national top banks and bookrunners. Under a transparent regulatory regime, financial institutions can freely develop products for various investment needs.</p>
<p>Mr David Cheng Honorary Chairman Credit Agricole Asia Shipfinance Limited</p>	<p>Most of the international ship financiers in Hong Kong have good network in distribution and syndication. They also have the capability of tapping the global debt and equity capital markets. In recent years,</p>

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	<p>some of them have established very strong working relationships with the export credit agencies of the three shipbuilding nations in the world, namely China, Korea and Japan.</p>
Voice Over	<p>The marine insurance market thrives in Hong Kong. It continues to expand with a full range of insurance services available from internationally renowned providers, serving different shipping operations, both general, specialised and niche. It is noteworthy that 12 out of the 13 International Group of Protection & Indemnity Clubs have offices in Hong Kong. Shipowners can manage complex risks effectively.</p>
Professional Support and Manpower Development	<p>Professionalism is yet another key feature of Hong Kong. Players in the shipping industry can count on readily available technical support and advice from internationally qualified and skilled professionals on shipbroking, ship surveying, ship repair and other support services.</p> <p>The Hong Kong Special Administrative Region Government is keen to foster maritime professionals and talents. It has set up the Maritime and Aviation Training Fund to attract youngsters to join the industry through various incentive and scholarship schemes.</p>
Mr Irving Koo Managing Director Trion Pacific Limited	<p>The Maritime and Aviation Training Fund was set up by the Hong Kong Special Administrative Region Government in 2014 with an initial funding of HK\$100 million (around US\$12.9 million). At the moment, there are no fewer than 12 different schemes in operation under the Fund. On that basis, we are looking to provide more training opportunities for practitioners with a view to further grooming and expanding Hong Kong's talent pool.</p>
(Voice Over) Super-connector between Mainland China and	<p>Over half of the world's population lives within five hours' flight from Hong Kong. Its strategic</p>

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the World	<p>location and connectivity attract shipping companies from around the world to operate in Hong Kong.</p> <p>With a vibrant maritime services cluster, Hong Kong is well positioned to serve as a springboard for global-going shipping enterprises in Mainland China. It is also an ideal regional base for foreign companies seeking to tap into the emerging Mainland market.</p>
Mr George Yeo Chairman Kerry Logistics Network Limited	<p>Hong Kong has been described as a super conductor. It is like a giant server or giant router. Anything that comes through here moves faster. Anything that you sell here can be sold more expensively. Anything that you buy here can be bought more cheaply. So that is Hong Kong's unique function as an efficient hub and efficient node in the global network.</p>
Mr Willy Lin Chairman Hong Kong Shippers' Council	<p>The world-class infrastructure of Hong Kong offers a wide choice of multi-modal transportation links to shippers. Hong Kong is closely linked to the globe by a world-class international airport, a deep-sea port renowned for its efficiency and seamlessly connected to Mainland China through extensive land crossings. With its excellent connectivity with Mainland China, a large amount of cargo is moving between Hong Kong and Southern China daily. Mainland and Hong Kong Closer Economic Partnership Arrangement (CEPA), implemented since 2004, further strengthens the economic partnership between Hong Kong and the Mainland.</p>
Professor Anthony Cheung Bing-leung Secretary for Transport and Housing The Government of the Hong Kong Special Administrative Region	<p>In April 2016, the Hong Kong Special Administrative Region Government established the Hong Kong Maritime and Port Board. The purpose of this board is to provide a platform for closer collaboration between Government, the trade and academia to further promote Hong Kong's maritime and port sectors. At the same time, we would like to</p>

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Chairman Hong Kong Maritime and Port Board	strengthen our maritime services cluster. We are well positioned to develop Hong Kong into an international maritime services hub. Under China's 13th Five-Year Plan, the Central Government supports Hong Kong in consolidating and enhancing its position as an international transportation centre. Coupled with new opportunities to be brought about by the Belt and Road Initiative, Hong Kong has further room to develop in its maritime industry.
Voice Over	Riding on the Board for devising strategies and overseeing their implementation, the Hong Kong Special Administrative Region Government will continue to work closely with the industry.
Voice Over	Hong Kong: Confluence of Maritime Professionals Your Trusted Partner in Asia www.hkmpb.gov.hk