



Technical & Operations Management (For Chartering & Commercial Professionals)

TOCM is designed for busy Managers and Executives employed in Commercial Shipping, Ship Owning, Banks and legal firms. When a chartering manager fixes a ship, the product, it is essential that he or she understands the specification of this product to avoid claims.

An understanding of key areas of technical management and operations will help optimise the earnings without over commitment. Matters such as speed/consumption in the TC description, condition of the vessel, holds & cargo gear, compliance with new rules and regulations (BWTS, IMO Marpol Annex VI etc.), air draft, UKC etc. etc. are important and this knowledge is immensely helpful. The module also lays emphasis on effective communication and team working between chartering, operations and technical.

Course Outline

TOCM - Registration

- Key technical specifications affecting commercial value of vessels (trading) - Dry Cargo & Tanker Vessels
- Load-line, surface area, TPC, free surface effect, GM and stability of a ship and other key terms
- Impact of cargoes on cargo hold paint and structure
- Dry Docking & Special Surveys
- Speed & Fuel Consumption warranties & claims
- New rules & regulations and their impact on Supply of ships
- Proactive Approach to safeguard interests

Soft Skills:

- Effective Communication
- Team working

Date: 21st & 23rd July 2020 (two sessions of 3.5 hours each)

Time: Hong Kong / Singapore / China: 3 pm - 6.30 pm

India: 12.30 pm - 4 pm

Dubai: 11 am - 2.30 pm

Qatar / Cyprus / Istanbul: 10 am - 1.30 pm

Geneva: 9 am - 12.30 am





Course Leader

Jagmeet Makkar

MSc FICS FRINA FIMarE(I) FHKIArb MCIArb MHKMAG AFIDRRMI

Chairman of Maritime & Logistics Arbitration, Hong Kong Centre of International Commercial Arbitration



Jagmeet has a unique combination of academic prowess, teaching and vast experience in commercial and technical areas of shipping. He is a Shipping & Energy consultant, educator and a maritime arbitrator. His more than 3 decades of hands-on experience in Ship-Management, Conversions, New-Buildings, Ship Sale & Purchase, Chartering & Marketing to acquire cargo contracts has enriched his contributions in various industry forums. Jagmeet is a supporting member of the London Maritime Arbitrators Association, a member of the Hong Kong Maritime Arbitrators Group, a fellow of the Hong Kong Institute of Arbitrators, and a member of the Chartered Institute of Arbitrators. In his recent post-graduation (MSc Energy, Trade and Finance) from Cass Business School (City, University of London), Jagmeet was awarded First Position with Distinction, and was offered a lifetime membership to the prestigious Beta Gamma Sigma Society. This is an example of his dedication to the enhancement of education and skills.

SkillsPlus Programs Participating Companies



Please contact info@skillsplus.sg for Course Fee.

20% Group discount for 4 or more participants from the same organisation