

## The Smartest Link in the Chain

Speaker	Content
<p><b>Simon Wong</b>  <b>Chief Executive Officer</b>  <b>Logistics and Supply Chain</b>  <b>MultiTech R&amp;D Centre</b></p>	<p>To stay competitive, Hong Kong has to be the smartest link in the global supply chain.</p>
<p><b>Cissy Chan</b>  <b>Executive Director, Commercial</b>  <b>Airport Authority Hong Kong</b></p>	<p>We are the leading international and regional logistics hub.</p>
<p><b>Chee Choong Ng</b>  <b>Senior Vice President &amp;</b>  <b>Managing Director</b>  <b>DHL Express Hong Kong &amp;</b>  <b>Macau</b></p>	<p>Location 1 to location 2 counting by the hours.</p>
<p><b>Simon Wong</b></p>	<p>Logistics and Supply Chain MultiTech R&amp;D Centre is focussed on applied technologies to help promote technologies into the logistics and supply chain industry in Hong Kong.</p>
<p><b>Horace Lo</b>  <b>Group Managing Director</b>  <b>Modern Terminals Ltd</b></p>	<p>Modern Terminals is a container terminal operator handling containers from vessels, barges and container trucks coming to our terminal. In Hong Kong there are 18 million units of containers handled every year. In the Kwai Tsing port area we handle about 15 million units and MTL handles a third of it.</p> <p>The terminal operating system is the brain of the terminal. It optimises plans to handle containers and drives execution.</p>

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<p><b>Chee Choong Ng</b></p>	<p>For DHL Express Hong Kong, what we do is time definite international shipments. We have invested over the years putting in automated sortation systems so that we can handle up to 60,000 shipments a day in our Tsing Yi service centre.</p> <p>In the last few years we have invested a total of 4.5 billion Hong Kong dollars in what we call the Central Asia Hub where almost all our shipments are done by air freight using our own fleet of more than 260 aircraft.</p>
<p><b>Cissy Chan</b></p>	<p>Hong Kong is the world's busiest cargo airport with over 110 airlines flying to 220 destinations including 50 in the mainland.</p> <p>We are the leading international and regional aviation hub for a roll of 10 years now which actually helps maintain Hong Kong's status as Asia's World City.</p>
<p><b>Simon Wong</b></p>	<p>What we are doing is research and applications of the latest technology to help the SMEs - the Small and Medium-sized Enterprises.</p>
<p><b>Ivy Tse</b>  <b>COO and co-founder</b>  <b>FreightAmigo</b></p>	<p>We book the hotels, we book the travel online. Why don't we have something online to book the logistics?</p> <p>We make use of big data analytics and AI. Our clients just input their cargo or parcel information and we can automatically generate the shipment code for them. They can easily do the price comparisons and they can filter by the lead times on the air freight or sea freight and after that they even can do the shipment tracking online.</p>

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<b>Cissy Chan</b>	The logistics industry in Hong Kong has actually benefitted a lot from the government's very efficient Electronic Air Cargo Clearance System. This is a direct interface between the Customs [and Excise] Department and the cargo operators for exchange of cargo data and cargo clearance instructions.
<b>Chee Choong Ng</b>	So working with the Airport Authority [Hong Kong] we have invested in expansion of our hub there.
<b>Cissy Chan</b>	It will be ready in 2022 and by then the capacity will be increased by half to exceed 1 million tonnes per year.
<b>Chee Choong Ng</b>	So all in will help to boost the overall throughput capacity of Hong Kong and also for DHL.
<b>Simon Wong</b>	Nowadays you need to think how to solve a problem first with technology not with how much money or with how many people.
<b>Chee Choong Ng</b>	Digitalisation, automation to me and to DHL has been an evolutionary experience, not revolutionary.
<b>Cissy Chan</b>	Companies can come to Hong Kong to set up their regional distribution centres to capitalise on our free port regime as well as our very efficient transport and logistics services.
<b>Simon Wong</b>	And I am sure, with Hong Kong's background in technology, financial, legal and various kinds of international relationships. This is the perfect opportunity for young people to get into [the] logistics industry and move Hong Kong one or two notches higher in the international logistics industry.