



## MARINE INSURANCE CLAIMS – Hull, Cargo and P&I

### Live Online Training Course 2021



MATF-funded courses on the “pre-approved” list (maritime-related) under ProTERS

Over 6 Wednesday evenings | 1830 – 2100 (HKT) extended, where necessary, for a  
maximum of 30 minutes

2021 Course: 8 Sept | 15 Sept | 29 Sept | 6 Oct | 13 Oct | 20 Oct

#### AIMS

This quality practical in-service training course aims to provide guidance to the attendees, through a mixture of formal interactive lectures, discussions, questions and answers and case studies, to develop their understanding of and enhance confidence and competency in dealing with marine Hull and Cargo insurance and P&I claims.

We will:

- (a) Review principle of marine insurance, and the law and practice which underlie much of the claims handling, with particular reference to day-to-day problems
- (b) Present practical examples of claims and defences arising from maritime casualties
- (c) Examine sample adjustments of claims, and
- (d) Discuss sample examination questions

#### MAIN FEATURES OF THE SYLLABUS

1. Contract of Marine Insurance: Fundamental issues with emphasis on indemnity, insurable interest, insurable value, warranties, proximate cause (and its application to included and excluded perils under hull and cargo clauses commonly used), types of claims and amount recoverable, onus of proof and subrogation.
2. Hull Claims:  
A practical review of Institute Time Clauses – Hulls 1/10/83), the extent of cover and claims adjusting:
  - Particular Average – reasonable cost of repairs with practical examples in the course of adjusting.

- Total and Constructive Total Loss – claims for Total Loss; proof of a CTL “on the figures”, notice of abandonment; rights and liabilities of insurances and claims payable by Underwriters in addition to a total loss.
- Sue & Labour – Review of the Clause, its effect and practical difficulties.
- Collision Liability – Analysis of the Clause with practical examples of claims thereunder.

Introduction in brief of American Hull Form, Nordic Plan, International Hull Clauses and Chinese Hull Clauses.

3. General Average: Fundamental principles and practical examples of problem solving in the course of preparing adjustment per York-Antwerp Rules – GA security, documentation and burden of proof, ancillary insurances under average..., application to insurance.
4. Salvage: Principles and practice; proceedings under LOF 2020 + SCOPIC; application to insurance.
5. Cargo Claims: A practical review of Institute Cargo Clauses, the extent and duration of cover, practical claims procedure and evidence; subrogation and recoveries; Salvage & General Average – Cargo’s perspective.
6. Protection and Indemnity: The role of the P&I Clubs and scope of cover, Claims handler’s role and responsibilities with practical examples and case studies; Club’s involvement with specific aspects of hull claims i.e. collisions, general average, salvage etc.
7. Workshop:
  - Case study
  - Sample professional examination questions

## TARGET AUDIENCE

This course should particularly appeal to insurance and claims related executives working in offices of shippers, ship-owners, ship-managers, charterers, insurance companies, P&I Clubs, insurance brokers, and other members of the maritime claims community like surveyors, lawyers and loss adjusters. This would also be a useful basis for practitioners in the maritime industry who may be interested in and/or wish to enrich their knowledge in insurance claims.

## PROPOSED PROGRAMME

8 <sup>th</sup> September 2021	Contract of Marine Insurance and Hull Claims (I)
15 <sup>th</sup> September 2021	Hull Claims (II)
29 <sup>th</sup> September 2021	Hull Claims (III) and General Average & Salvage (I)
6 <sup>th</sup> October 2021	General Average & Salvage (II) and Cargo Claims
13 <sup>th</sup> October 2021	P&I Claims
20 <sup>th</sup> October 2021	Workshop

## INSTRUCTORS

The principal instructor is Raymond T C Wong, Emeritus Chairman of the Institute, practicing average adjuster (qualified in 1980) and frequent speaker/lecturer on maritime claims related topics. He will be supported by fellow IoS members including:

- Eric Wu, with over 16-year experience in P&I claims and underwriting after adjusting averages for some 10 years.
- C H Wong, logistics & project consultant with wide range of maritime practice experience

Guest instructors will include:

- Jack Beesley of Steamship Mutual Management (HK) Ltd. who will lecture on “P&I Claims”
- Neville Ma, an Associate of Chartered Insurance Institute with 40 years’ experience in adjusting marine insurance claims.

## MEDIUM OF INSTRUCTION

English (but questions during the class can be made in English, Cantonese or Putonghua)

## COURSE FEE

HK\$1,500 per person

For Members of the Institute of Seatransport: HK\$1,200 per person

[MATF Refund is available for eligible participants who are awarded Certificate of Attendance.]

The fee includes online attendance and e-documentation. Payment receipt will be issued to each paid participant.

## AWARD

Participants who achieve 80% attendance (including either attendance at the Workshop session or completion of the sample examination questions) will be awarded a Certificate of Attendance.

## APPLICATION PROCEDURE

- Please complete the Enrolment Form (below)
- Then, please email the completed form to: [info@seatransport.org](mailto:info@seatransport.org) followed by payment, upon receipt of which we will send you confirmation by email
- Reservation will be accepted on a first come – first served basis, being closed on 4<sup>th</sup> September 2021
- The course fee will not be refundable

**ENQUIRIES:** Ms. Clair Wong - T 2581 0003 E [info@seatransport.org](mailto:info@seatransport.org)

ENROLMENT FORM

**MARINE INSURANCE CLAIMS – Hull, Cargo and P&I**

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Last Name : \_\_\_\_\_ First Name(s) : \_\_\_\_\_

[For application for MATF Refund, the full name must be the same as that in the HK ID Card.]

Whether Member of: Institute of Seatransport \_\_\_\_\_  
Marine Insurance Club \_\_\_\_\_

Telephone/Mobile : \_\_\_\_\_ Email address: \_\_\_\_\_

Company : \_\_\_\_\_

Address : \_\_\_\_\_

\_\_\_\_\_

Please send cheque drawn payable to “**Institute of Seatransport**” to:

Institute of Seatransport  
Rm. 1407, 14/F., OTB Building,  
259-265 Des Voeux Road C.,  
Hong Kong

**OR**

Please pay in direct to the following bank account of Institute of Seatransport with Dah Sing Bank and email the Bank’s transaction advice confirming such payment, to: [info@seatransport.org](mailto:info@seatransport.org)

Bank : Dah Sing Bank  
A/c No: 85-328-0360-3  
i/n/o : Institute of Seatransport