



# Hong Kong: Your Global Super-connector

Hong Kong is a free and open society where innovation and entrepreneurship converge. The city's enduring advantages make it a highly sought-after home for international shipping businesses and maritime services companies.

## One Country, Two Systems



“One country, two systems” principle steadfastly followed since 1997.



The Basic Law protects Hong Kong's way of life, rights and freedoms.

## Supreme Connectivity



Strategically located at the heart of Asia, Hong Kong is the gateway to Southern China. All Asia's major markets are within 4 hours' flight and half of the world's population can be reached within 5 hours. Setting up in Hong Kong provides unrivalled access to talent, customers and business partners.



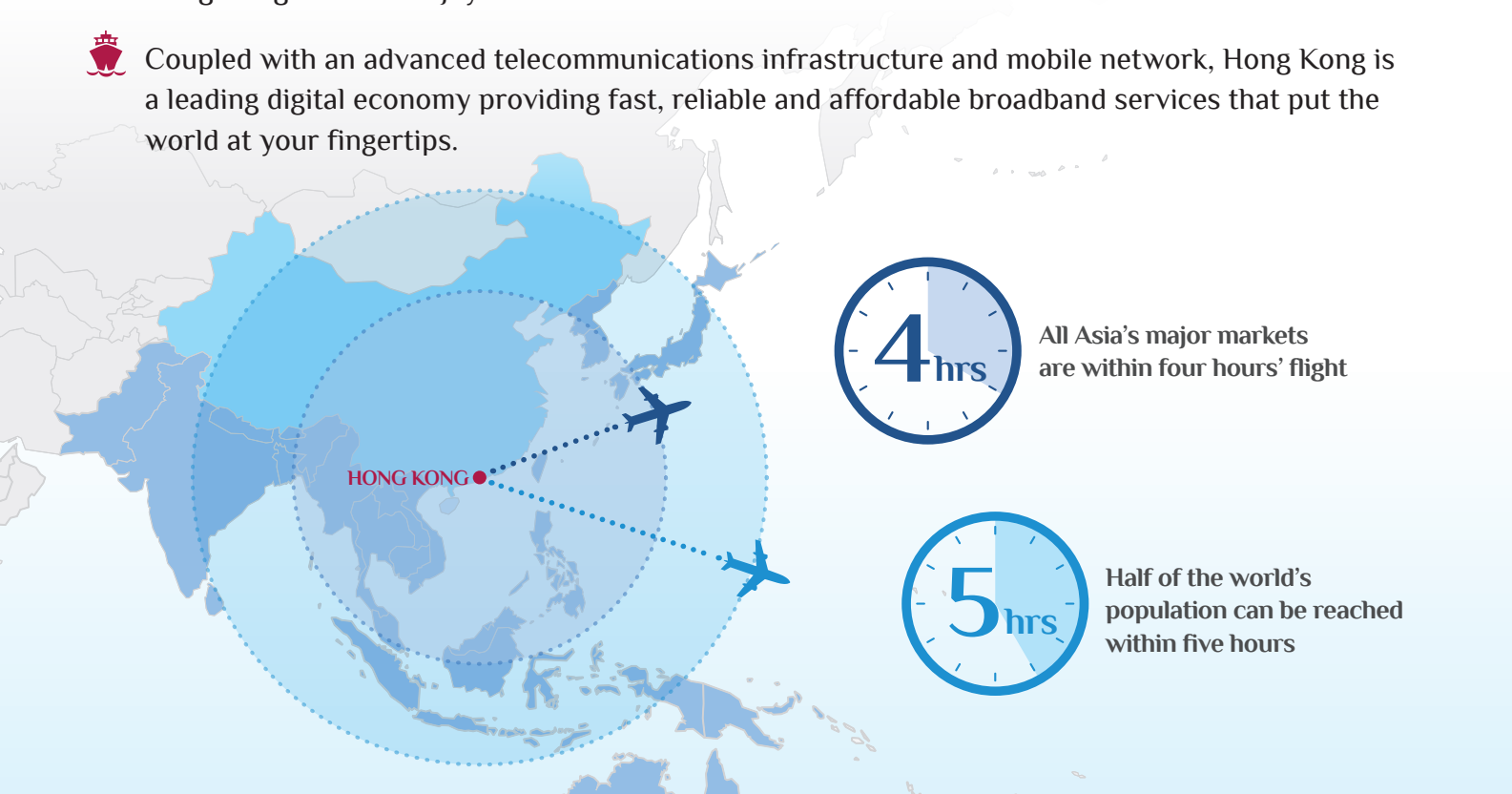
Perched on the doorstep of the Pearl River Delta, Hong Kong is well-linked to Mainland China through a closely knitted transportation network covering air, river and land. The supreme connectivity further consolidates and elevates Hong Kong's competitive edges and status as an international centre for trading and shipping.







Under the Mainland and Hong Kong Closer Economic Partnership Arrangement (CEPA), Hong Kong enterprises enjoy preferential access to the vast Mainland market. Overseas companies set up in Hong Kong can also enjoy this benefit.



Coupled with an advanced telecommunications infrastructure and mobile network, Hong Kong is a leading digital economy providing fast, reliable and affordable broadband services that put the world at your fingertips.



## Haven for Shipping Business


-  With over 150 years of maritime development, Hong Kong has one of the world's largest shipping communities, with 9.6% of the world's merchant fleet and a vibrant maritime cluster of some 800 companies providing a gamut of shipping services.
-  Hong Kong is the world's freest economy, with free trade, free market, free flow of capital and freely convertible currency stably pegged with the US dollars.
-  Hong Kong's low and simple tax regime provides an attractive business environment. For shipping, Hong Kong offers profits tax exemption for international shipping operations and has entered into double taxation relief arrangements covering shipping income with 44 trading partners, allowing shipping companies to retain most of their business income.
-  Hong Kong is an international financial and business centre. Its governance and professional practices match the best global standards. Its long trading tradition, very efficient logistics and supply chain management expertise make it one of the world's most active trading hubs.

## Sound Legal System

-  The rule of law is sacrosanct in Hong Kong. It ensures a level playing field for business and absolute protection of civil rights and private property rights.
-  The independent Judiciary in Hong Kong practices common law, which is familiar to the international shipping community.
-  A corruption-free society, clean government and rule of law ensure a level playing field for all companies and organisations – local and international, public and private.



## Diverse Culture and Lifestyle

-  Hong Kong is a cosmopolitan city uniquely characterised by an east-meets-west culture and lifestyle. It has everything you need – from international schooling, comprehensive healthcare services, to a dynamic range of choices for entertainment, dining and nightlife.





# A World-class Hub Port

## Strengths of Hong Kong Port

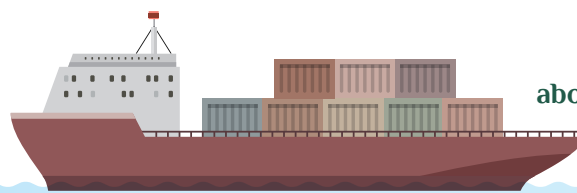


### Natural deep-water harbour

- With a depth of 17 metres, Hong Kong Port can accommodate ultra large container vessels at all tides, allowing vessels to navigate safely and easily in the harbour.
- In 2016, Hong Kong Port received about 99 000 cargo vessels and about 86 000 passenger vessels.

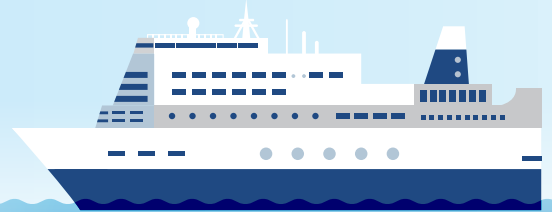
HONG KONG  
PORT

17  
metres deep



about **99 000**  
cargo vessels

about **86 000**  
passenger vessels



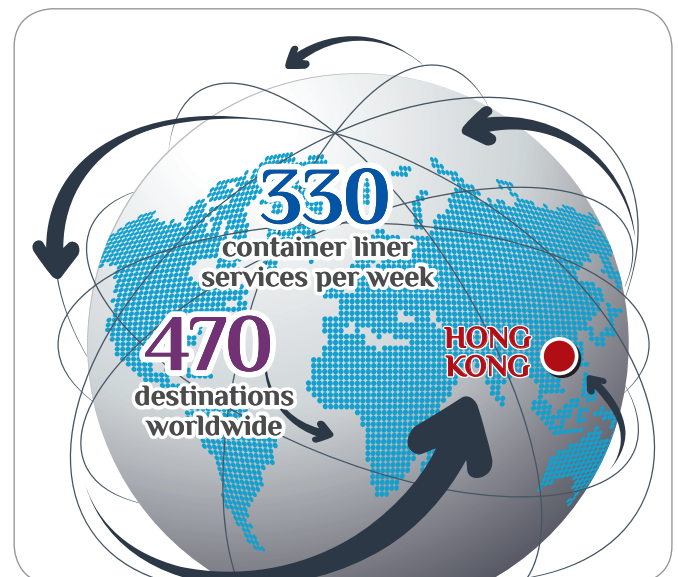
### Strategic location

- Situated on the Far East trade routes at the centre of the fast-developing Asia-Pacific Basin, Hong Kong Port is a preferred hub port in the region.
- As one of the busiest ports in the world, Hong Kong Port has the capacity to handle some 67 000 twenty-foot equivalent units (TEUs) of containers on average per day. In 2016, it handled nearly 20 million TEUs.



### Superb connectivity

- Located at the gateway of South China, Hong Kong Port attracts a large number of cargos to and from South China by land or river every day.
- Frequent and comprehensive liner shipping services with about 330 container liner services per week connect to around 470 destinations worldwide.
- China's Belt and Road Initiative covers some 60 countries. Hong Kong Port has cargo movements to and from about 45 of them.



## Well-established port infrastructure

- Hong Kong Port comprises the **Kwai Tsing Container Terminals** with nine terminals run by five experienced private-sector operators and a variety of cargo handling facilities, including the River Trade Terminal, anchorages and other private berths.

## Kwai Tsing Container Terminals

Kwai Tsing Container Terminals are financed, owned and operated by the private sector, providing non-stop services 24 hours a day, 7 days a week.

The five terminal operators are:



Hongkong International Terminals Limited (HIT)



Modern Terminals Limited (MTL)



中遠-國際貨櫃碼頭(香港)有限公司  
COSCO-HIT Terminals (Hong Kong) Ltd.

COSCO-HIT Terminals (Hong Kong) Limited (COSCO-HIT)



Asia Container Terminals Limited (ACT)



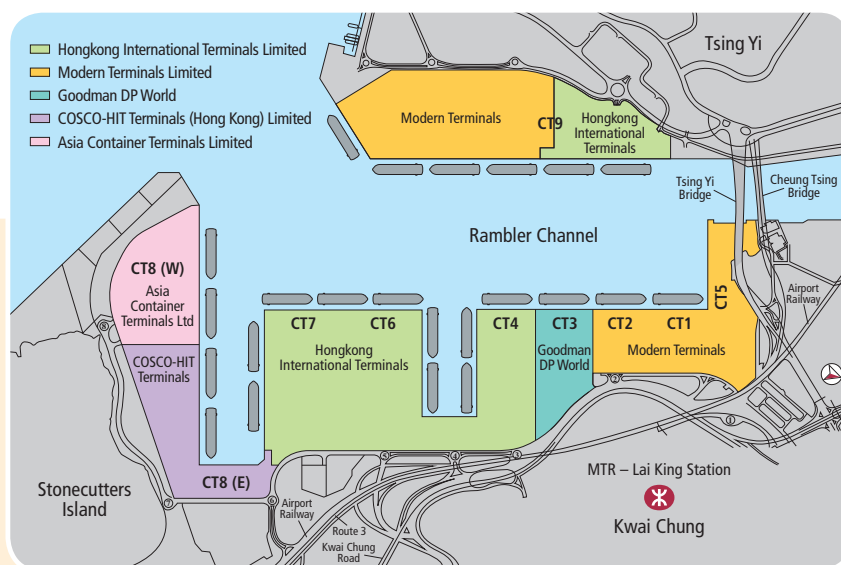
DP WORLD Goodman DP World

## A World-class Hub Port

Being profit-driven entities, the terminal operators frequently upgrade their equipment and systems to enhance efficiency, thus keeping them at the forefront of the industry and enabling them to meet growing demands. Environmentally-minded, Hong Kong's operators also attach priority to pursuing green initiatives. Examples include gantry cranes driven by shore electricity and hybrid machines.

### FACTS AND FIGURES

- Container terminals: 9
- Container berths: 24
- Quay length (m): 7 694
- Quay cranes: 99
- Yard area (ha): 279
- Water depth (m): 17
- Handling capacity (million TEUs): over 20
- 2016 container throughput (million TEUs): 15.2
- Percentage share to Hong Kong Port's container throughput in 2016:
  - Kwai Tsing Container Terminals: 77%
  - Other port facilities: 23%





# Reputable Shipping Register


## Quality Services


**Hong Kong Shipping Register is an autonomous register provided under Article 125 of the Basic Law, Hong Kong's constitution.**




 Ranked 4th in the world, Hong Kong Shipping Register provides quality services to over 2 500 vessels with a gross tonnage of over 110 million.

## Flag State Quality Control

 Hong Kong is firmly committed to upholding ship safety and fulfilling its obligations as a Flag State in accordance with the United Nations Convention on the Law of the Sea.

 With an efficient and cost-effective Flag State Quality Control regime, Port State Control detention rates of Hong Kong-registered ships (0.81% in 2016) remain well below world average (3.13% in 2016).


## Operation of the system


 Statutory surveys on cargo ships are delegated to nine authorised classification societies recognised after ascertaining their capability to meet Hong Kong's stringent requirements through inspections and audits. The nine authorised classification societies are:

- American Bureau of Shipping (ABS)
- Bureau Veritas (BV)
- China Classification Society (CSS)
- DNV GL
- Korean Register of Shipping (KR)
- Lloyd's Register (LR)
- Nippon Kaiji Kyokai (NK)
- RINA S.p.A. (RINA)
- Russian Maritime Register of Shipping (RS)




*Panamax bulk carrier – a typical ship type in Hong Kong*

 With an international network of qualified ship surveyors, these classification societies offer timely services to Hong Kong-flagged ships to enforce quality control at competitive prices.









 Hong Kong Marine Department maintains regular dialogues with Hong Kong-flagged ships to ensure proper and proactive management of their ships.

## Preferential Treatment to Hong Kong-flagged Ships

 Hong Kong has signed a “preferential port dues” agreement with Mainland China which gives Hong Kong-flagged ships a 30% reduction in Chinese port dues.

## Cost-effective Register

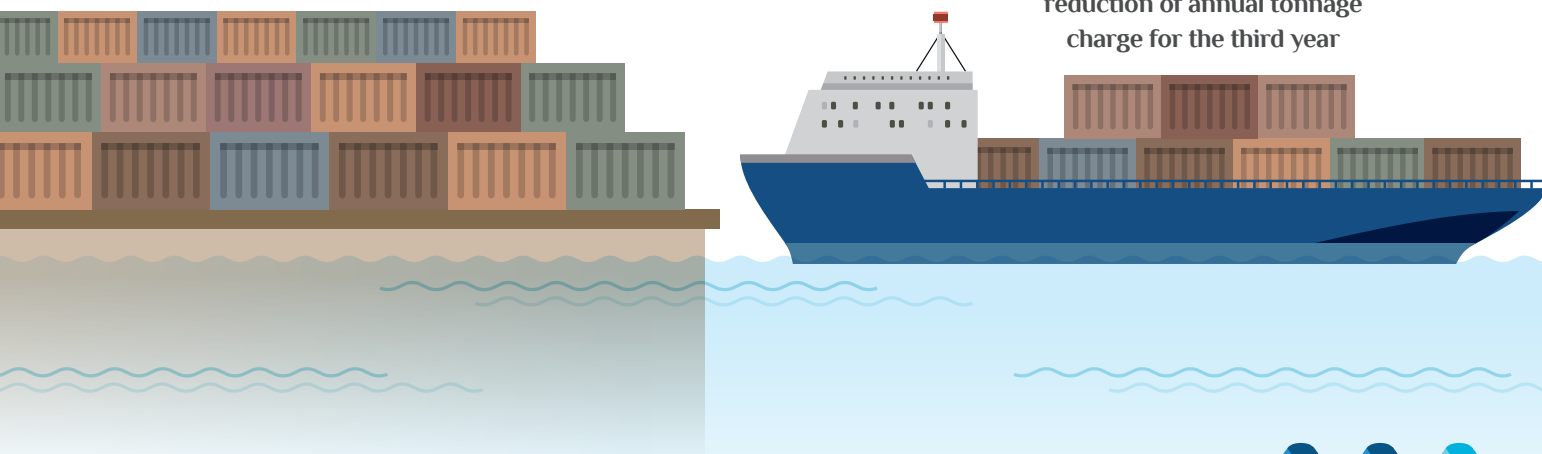
Hong Kong Shipping Register is user-friendly, cost-effective and efficient, providing timely services to support Hong Kong-flagged ships.

-  The registration fee is the lowest among major shipping registers in terms of total cost for ships.
-  Under the quality ship incentive scheme, a ship with a clean Port State Control detention record for two consecutive years will benefit from 50% reduction of annual tonnage charge for the third year.
-  A concessionary tonnage charge for provisional registration at  $\frac{1}{12}$  of the annual tonnage charge.
-  No miscellaneous fees for issuance of marking note, reserving of ship name before registration, etc.
-  One-stop registration services round the clock.
-  Simple formalities to enable registration to be completed within two hours.
-  Apart from maintaining the fleet in shipshape, there are no other requirements, such as employment of local crew, etc.
-  Enjoy Chinese consular assistance around the world.

**HONG KONG  
SHIPPING  
REGISTER** ▶ User-friendly  
▶ Cost-effective  
▶ Efficient


A clean Port State Control  
detention record for two  
consecutive years will benefit


from **50%**  
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# Competitive Tax Regime

## Low and Simple Tax System


 Hong Kong's independent tax system and its low tax policy are enshrined in the Basic Law. Companies are subject to profits tax of no more than 16.5%, while salaries tax on individuals does not exceed 15%.

 Hong Kong does not levy global tax.

 For shipping, profits derived from international shipping operations are not subject to profits tax in Hong Kong.




Hong Kong upholds a simple tax system. Its low, predictable and one-for-all tax regime provides certainty for commercial undertakings and makes conditional concessions and rebates unnecessary. Hong Kong has no other tax streams. Most government administration fees for commercial operations are charged on a cost-recovery basis.



 A free port, Hong Kong has no tariffs on imports, except on a few products such as liquor (30%+ alcoholic) and tobacco.


Hong Kong ranked 3rd among 189 economies and 1st in Asia in terms of ease of paying taxes in the *Paying Taxes 2017*, a unique study of its kind jointly conducted by PwC and The World Bank Group.

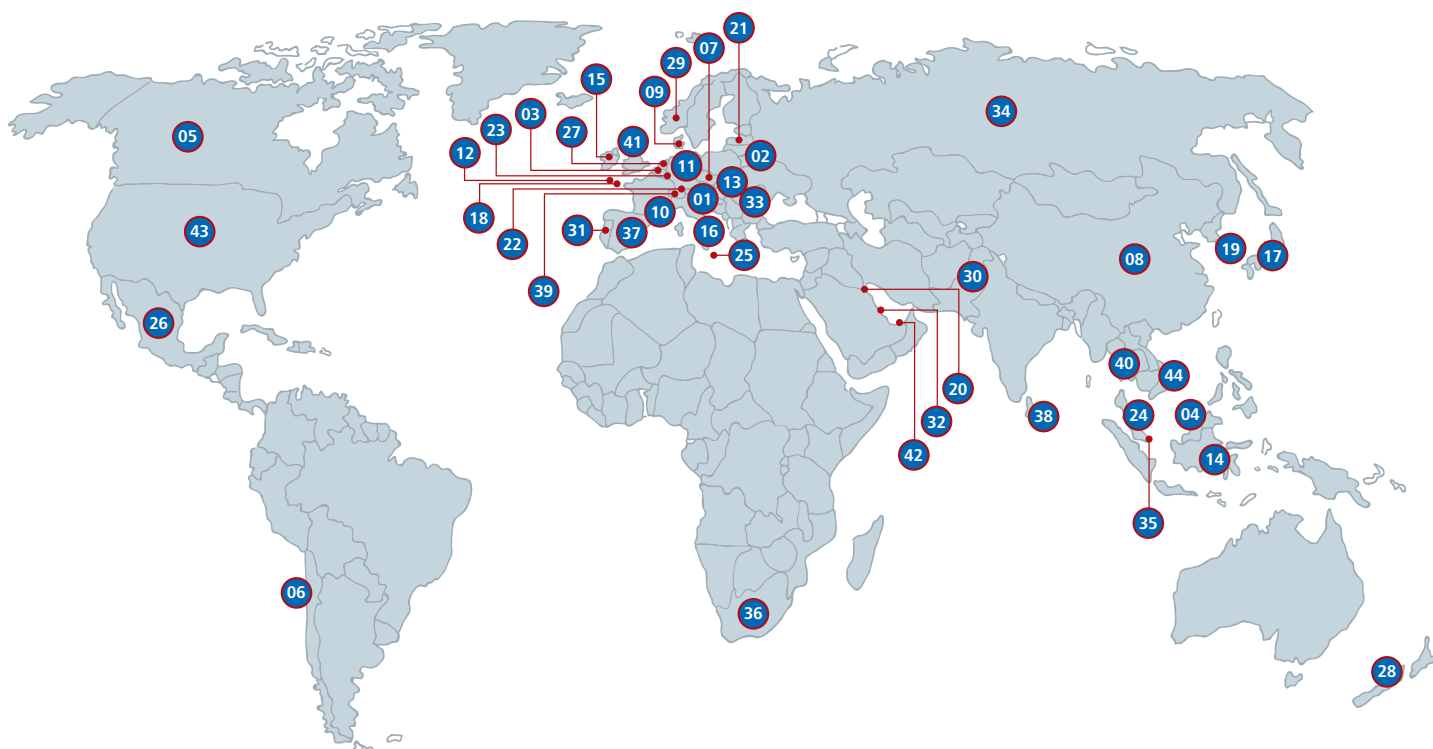
## Shipping Incentives

-  Hong Kong practises a shipping incentives tax regime to facilitate shipping activities.
-  Income from international carriage of goods and towage is exempt from profits tax for ships registered in Hong Kong.
-  Charter hire income is also exempt from profits tax for international operations, regardless of the nationality of the ships concerned.



## Double Taxation Relief

-  The Hong Kong SAR Government has entered into bilateral double taxation relief arrangements with 44 trading partners for the avoidance of double taxation on income derived from international shipping operations to reduce the overall tax burden on our shipping community. More negotiations are being conducted with other trading partners.



### Trading Partners:


01. Austria	10. France	19. Korea	28. New Zealand	37. Spain
02. Belarus	11. Germany	20. Kuwait	29. Norway	38. Sri Lanka
03. Belgium	12. Guernsey	21. Latvia	30. Pakistan	39. Switzerland
04. Brunei	13. Hungary	22. Liechtenstein	31. Portugal	40. Thailand
05. Canada	14. Indonesia	23. Luxembourg	32. Qatar	41. The United Kingdom
06. Chile	15. Ireland	24. Malaysia	33. Romania	42. United Arab Emirates
07. Czech	16. Italy	25. Malta	34. Russia	43. The United States
08. Mainland China	17. Japan	26. Mexico	35. Singapore	44. Vietnam
09. Denmark	18. Jersey	27. The Netherlands	36. South Africa	

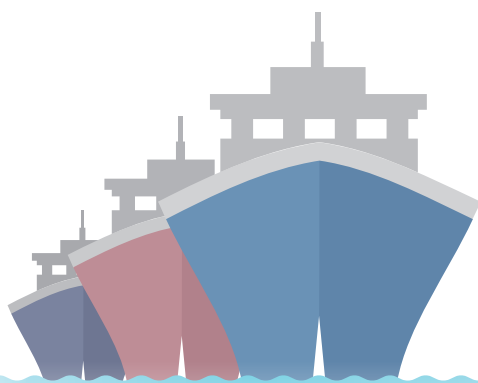
[As of April 2017]



# A Myriad of Maritime Services

## Ship Owning and Management


 As of December 2016, Hong Kong shipowners own or manage 2 360 ships, with a total deadweight tonnage (DWT) of 178.1 million, representing 9.6% of the deadweight tonnage of the world's merchant fleet. Some of the world's largest and oldest ship management companies are based in Hong Kong.



**2 360** ships  
**178.1** million DWT

**9.6%**  
of the deadweight tonnage of the world's merchant fleet

## Shipbroking and Chartering


 Shipbroking community in Hong Kong comprises both local and expatriate experts fully accredited with international professional bodies with hands-on knowledge of the booming Asian market.

 Many international shipbroking companies have regional headquarters in Hong Kong.





## Ship Surveying

 All ocean-going vessels require regular surveys to maintain certification in every aspect required by international conventions.

 With the presence of renowned classification societies, Hong Kong has a large pool of professional surveyors to conduct hull, machinery and equipment inspections for visiting vessels. In addition, there are a large number of surveying firms ready to provide independent assessments of vessels and cargoes.

## Maritime Education

 Maritime Services Training Institute of Vocational Training Council, a government funded institution, provides a wide range of sea-going and shore-based vocational and professional education training programmes, nurturing young talent to support future development of Hong Kong's maritime cluster.

 The Government has set up the Maritime and Aviation Training Fund to implement a number of incentive and scholarship schemes to attract youngsters to join the maritime industry so as to build up a pool of competent professionals and technical personnel.

## Other Services

### Agent services

- Many shipping agents and freight forwarders operate in Hong Kong, providing services to tens of thousands of vessels that call at Hong Kong Port every year.
- To meet the needs of the shipping industry, shipping agents provide a wide range of services, from supply of food, spare parts and fuel, freight forwarding and cargo space booking to seaman's services.

### Marine equipment and support services

- A wide array of essential marine navigation, communications, lifesaving, firefighting and engine control equipment can be found and serviced in the city.
- Many international and local companies provide supplies and support services including ship repairs and maintenance, bunkering, water supplies, waste disposal, IT, auditing and tax advice.

### Ship repair

- Two leading ship repair yards in Hong Kong offer a wide range of facilities for various types of vessels, including three floating docks with lifting capacities of up to 45 000 tonnes.
- In addition to general repairs, Hong Kong's repair yards also undertake refurbishment and conversion work on offshore oil-rigs and support vessels.



# Excellent Maritime Legal and Dispute Resolution Centre

## Unmatched Legal System and Impartial Judiciary

Hong Kong ranked 8th among 138 jurisdictions around world and 1st in Asia in terms of judicial independence in the Global Competitiveness Report 2016-2017 published by the World Economic Forum.



The rule of law is the cornerstone of Hong Kong's prosperity.



Under the Basic Law and the principle of “One Country, Two Systems”, Hong Kong maintains the English common law and statutory law previously in force as well as its independent legal system.



With common law system in place, Hong Kong inherits the jurisprudence of adjudications relating to shipping and maritime contracts, providing the legal and commercial certainty for shipping entities around the world to operate in Hong Kong.



Judgments handed down in other Commonwealth jurisdictions (including England, Australia, Canada, New Zealand, and Singapore) continue to carry persuasive value in Hong Kong courts after reunification. By the same token, Hong Kong judgments are regarded as persuasive in other commonwealth jurisdictions. Overseas judges from other Commonwealth jurisdictions serve in our Court of Final Appeal.



## Hong Kong's Shipping Law



With the proud tradition of common law and up-to-date statutes, Hong Kong is a highly respected centre for shipping and commercial contract formation as well as dispute resolution.



Hong Kong is a party to all key International Maritime Conventions.



### Admiralty List in the High Court

- With an entrenched shipping heritage, Hong Kong has a specialised Admiralty List in the High Court to facilitate the disposal of Admiralty actions, both in rem and in personam.
- A dedicated Admiralty Judge takes charge of the List, ensuring complex admiralty disputes are properly administered by experienced judges.



### Local professionals with global perspectives

- Home to an array of prestigious and leading international law firms, Hong Kong has all along provided first-class maritime legal services to shipping stakeholders.
- Lawyers and arbitrators in Hong Kong are professionally trained in common law and proficient in both English and Chinese, with Western experience and knowledge of Chinese law and practices. Many possess specialist maritime knowledge.
- Hong Kong's tertiary education institutions have been developing maritime-related law courses. In 2010, the City University of Hong Kong established the Hong Kong Centre for Maritime and Transportation Law, the first-of-its-kind in Asia, offering a master degree programme in maritime and transportation law and electives at both master and bachelor levels.
- The Hong Kong Maritime Arbitration Group grooms talent in maritime arbitration and mediation in Hong Kong.



### High enforceability of arbitral awards

- Awards made in Hong Kong are enforceable in over 150 jurisdictions (including our largest trading partners such as the USA, Japan, Singapore and Korea) under the *New York Convention* and in Mainland China under the *Arrangement on Mutual Enforcement of Arbitral Awards*.



### Ample choices of arbitration institutions



- The Hong Kong International Arbitration Centre (HKIAC) – *Most preferred arbitral institution outside of Europe and the third best arbitral institution worldwide*
  - Established in 1985 and based in Hong Kong, HKIAC can draw on a vast pool of arbitrators, mediators and other experts with wide international knowledge and experience.



- The Secretariat of International Court of Arbitration of the International Chamber of Commerce (ICC) – *First branch outside Paris*
  - Established in November 2008, the branch has a management team to administer cases in the region under the ICC Rules of Arbitration.




- China Maritime Arbitration Commission (CMAC) Hong Kong Arbitration Center – *First arbitration centre outside Mainland China*
  - Established in 2014, the CMAC Hong Kong Center provides international maritime arbitration services.








# World-class Ship Finance and Marine Insurance Services

## International Ship Financing Centre in Asia


 Ship finance is an asset-based and global business. Hong Kong, a top-ranked international financial centre with the freest market and experienced, world-renowned institutions, provides a conducive environment for the development of ship financing business.

 With the large community of shipowners in Hong Kong, Hong Kong is one of the most significant international ship finance centres in Asia, giving ample opportunities for the sustainable growth of the ship financing business.

 As at December 2016, the loans and advances for the shipping industry in Hong Kong amounted to around US\$13.1 billion (HK\$101.3 billion), accounting for 2% of total loans and advances in Hong Kong.

 Located at a favourable time zone, communication with trading partners worldwide is easy in Hong Kong.



 The Hong Kong SAR Government abides by the principle of minimum intervention apart from maintaining a transparent and effective regulatory regime, allowing the market to grow freely and offer a wide range of products to suit various customers and investors.

 Highly-committed regional and global arrangers are readily available.



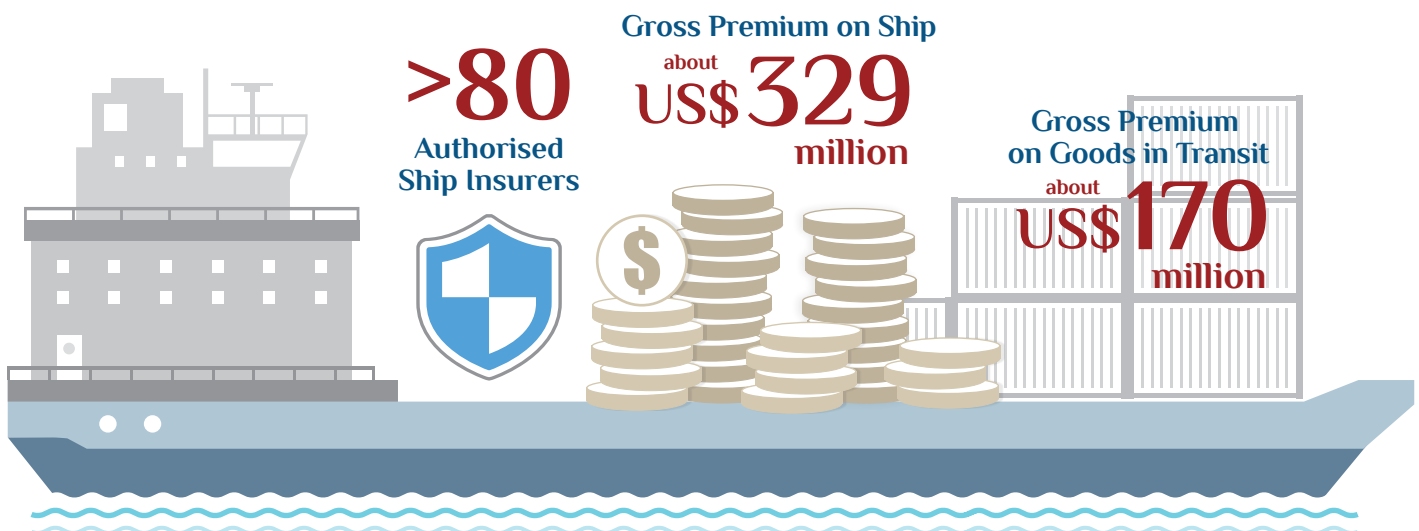
In 2016, **7** of the world's top 10 bookrunners on syndicated marine finance loans have set up offices in Hong Kong.









## Mature Marine Insurance Market

-  The marine insurance market continues to expand in Hong Kong, providing a full range of insurance services tailor-made by global providers. The city has advanced, comprehensive and world-renowned business insurance facilities operated by experienced professionals to serve different shipping operations.
-  Cargo insurance business is well developed in Hong Kong. There is also a hull insurance market serving shipowners in Asia. In addition, Hong Kong offers advanced marine niche products such as marine liabilities.
-  As at end-2016, there are over 80 authorised ship insurers in Hong Kong, underwriting the total gross premiums of about US\$329 million (around HK\$2 550 million) for insurance on ship and about US\$170 million (around HK\$1 320 million) for insurance on goods in transit. As at 30 June 2017, we have over 750 insurance brokers in Hong Kong.




-  12 out of 13 International Group of Protection & Indemnity Clubs have representative offices in Hong Kong, which is the largest cluster of representatives outside London. The China P & I Club is also represented in Hong Kong. Shipowners can manage complex risks and liabilities effectively.
-  In 2016, International Union of Marine Insurance (IUMI) set up its Asian Hub in Hong Kong, which is the organisation's first permanent presence outside Europe.
-  With a strong regional presence of Lloyd's, maritime users can obtain specialised insurance policies in Hong Kong easily.
-  Hong Kong is also an ideal captive destination. Captive insurers enjoy a 50% reduction in the profits tax on their insurance business of offshore risks.


# World-class Ship Management Services


Shipping is an increasingly complex business. Shipowners require professional and high quality ship management services to ensure proper husbandry and fruitful deployment of their fleet. Hence, the demand for third-party ship management has increased significantly in recent decades. With decades of experience constantly enhanced by the latest technology and know-how, Hong Kong's ship management companies can meet such demand.


## Ship Management Services in Hong Kong



 As of December 2016, 2 360 ships with a total deadweight tonnage of 178.1 million are owned or managed by members of the Hong Kong Shipowners Association, representing 9.6% of the deadweight tonnage of the world's merchant fleet. There are currently about 250 ship agent and management companies in Hong Kong.

 Crew deployment and administration are the core work of ship management. Processing visas and work permits are efficient in Hong Kong.

 Ship managers also work closely with classification societies as well as shipping registers, insurance companies and finance institutions. Hong Kong has a comprehensive range of maritime services, enabling ship managers to provide their clients round the world with timely and high quality support.

 Hong Kong is strategically located at the heart of Asia. With ever-growing trade in Asia, many international ship management companies have set up in Hong Kong to grasp the business opportunities here, and to partner with a broad range of customers in the Asia-Pacific region.

## Hong Kong Experience



Hong Kong has grown to be a formidable shipping hub, and we have grown with the city. Shipping and Hong Kong are inseparable.

*Peter Cremers  
Executive Chairman  
The Anglo-Eastern Univan Group*



The ease at which businesses can be incorporated, established and then grown makes Hong Kong a logical choice for investors and entrepreneurs to consider as their global or regional headquarters.

*Angad Banga  
Chief Operating Officer  
The Caravel Group*



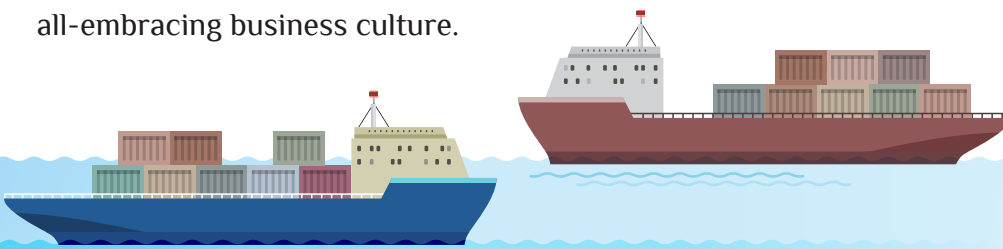
We are committed to maintaining a strong presence in Hong Kong due to our strong heritage in the region, its location and proximity to China.

*Simon Doughty  
Chief Executive Officer  
The Wallem Group*

The Anglo-Eastern Univan Group is a home-grown Hong Kong company established for more than 40 years. It is a leading and independent ship management service provider in Hong Kong. Anglo-Eastern is currently one of the largest ship management companies in the world, with over 600 ships supported by staff located in 25 offices around the globe. The Group takes Hong Kong as a natural home benefiting from the convenient location and all-embracing business culture.

The Caravel Group was established in 2013. It is a Hong Kong-based global conglomerate focusing on leading maritime services, trading and logistics of dry bulk raw materials, investment management and strategic asset ownership. Hong Kong has a strong labour supply of professionals in financial, legal and insurance sectors, which serves sustainable development of the Group.

Based in Hong Kong, the Wallem Group is an integrated maritime services company with a history of 110 years, which offers a variety of shipping services including ship management, ship agency, shipbroking, commercial vessel management as well as freight and logistics services via 49 offices in 19 countries. All their foreign employees settle very well in Hong Kong enjoying the city's metropolitan lifestyle.





HONG KONG

# A Regional Logistics Hub

## Overview



Strategically located at the heart of Asia, Hong Kong has been traditionally known for its booming trading and logistics industry. Trading and logistics accounts for 22% of Hong Kong's GDP and 20% of employment.



Hong Kong is connected to the world and the Mainland China hinterland by a world-class international airport, a container terminal renowned for its efficiency and extensive land crossings. The well-developed multi-modal transport network gives the logistics industry flexibility in moving goods from one corner of the world to another. More and more companies are setting up regional distribution centres in Hong Kong to take advantage of the well-developed and interconnected air, sea and road transportation modes. Hong Kong's security, transparency, efficiency, speed and connectivity allow logistics service providers to pick goods of different types and models according to the needs of individual shops, carry out value added procedures and ship them out efficiently so that stock of the retail network could be replenished in a just-enough and just-in-time manner.

## Air Freight



Hong Kong International Airport (HKIA) hosts over 100 airlines operating more than 1 100 flights per day, with regular and direct services to about 190 destinations worldwide, including some 40 destinations in Mainland China. It has been the world's busiest airport for international cargo since 1996.



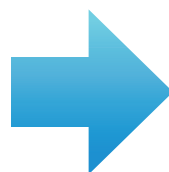
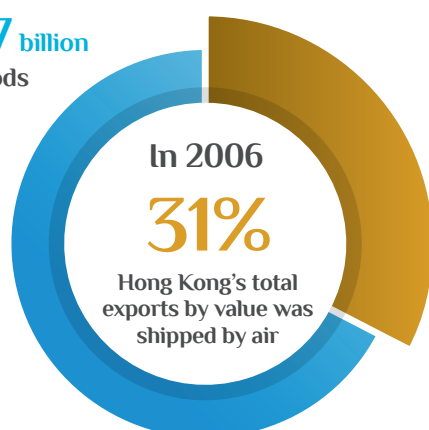
over 100 airlines operating more than

**1 100** flights per day

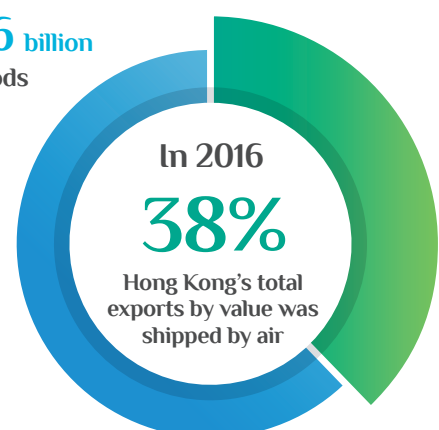


An increasing share of Hong Kong's total exports is moved by air freight – a sign that more higher-value, delicate, perishable or need-for-speed products are shipped through Hong Kong. In 2016, about 38% of Hong Kong's total exports by value was shipped by air, amounting to about US\$176 billion of goods. The corresponding figures in 2006 were 31% and US\$97 billion.

**US\$97 billion**  
of goods




**US\$176 billion**  
of goods




 To meet the demand for continuous growth in passenger and cargo traffic, Hong Kong is embarking on a Third Runway System project. Upon completion, Hong Kong International Airport will have the capacity to handle around 100 million passengers and 8.9 million tonnes of cargo annually by 2030.




## Sea Freight


 Hong Kong Port is one of the busiest container ports in the world, capable of handling some 67 000 twenty-foot equivalent units (TEUs) a day. With 24 berths, there are about 330 container vessel sailings per week to around 470 destinations worldwide.

 Renowned for its efficiency and flexibility, Hong Kong's nine privately-owned container terminals in Kwai Tsing handle on average 16.8 million TEUs yearly in the past ten years. Operating on 279 hectares of land, the Kwai Tsing Container Terminals are one of the most efficient cargo terminals in the world.

## Connectivity with Mainland China

 Hong Kong has a comprehensive high-speed road network with well-connected cross-boundary points that link up the container terminals, airport and various logistics nodes, offering a wide choice of multi-modal transportation links and providing excellent connectivity with the Mainland. There are four roadbased crossings between Hong Kong and Mainland China, with a capacity of about 120 000 vehicular crossings every day.



 The Hong Kong-Zhuhai-Macao Bridge, a 41.6 kilometres mega project connecting Hong Kong, Zhuhai and Macao, will substantially reduce travel time from Hong Kong International Airport to Zhuhai from 4 hours to around 45 minutes. Upon completion, Hong Kong would be able to expand its cargo hinterland to the western part of the Pearl River Delta.



### Road-based Crossings to Mainland China

- 1 Lok Ma Chau
- 2 Man Kam To
- 3 Sha Tau Kok
- 4 Shenzhen Bay
- 5 Liantang/ Heung Yuen Wai (under construction)





# Hong Kong Experience



While celebrating its parent company, China Merchants Group's 145th anniversary in Year 2017, China Merchants Port Holdings (CMPort) is also entering its 27th years of operation. Since its incorporation in Hong Kong in May 1991, CMPort has been transforming from a diversified business to a port operation-centred business. CMPort was listed in Hong Kong Stock Exchange as the first mainland red chip enterprise in 1992 and became a Hang Seng Index constituent stock in 2004. With their good business performance and robust and active business style, CMPort has been well-recognised in the market.

“Hong Kong has an international and stable financial system, sound legal system and high quality workforce. All of these advantages are all bearing heavy weight in the course of the company's daily operation, overseas projects development and expansion of global business network. Benefited from having our headquarters based in Hong Kong, we are able to access all the top professional services available in the region, thus facilitating us to play a prominent role in the “Belt and Road” national initiative and strengthen CMPort's position in the industry and Belt and Road markets. We are the largest container port operator in China at present with 29 ports across 15 countries and regions under our global network by August 2017.” said Dr Bai JingTao, Managing Director of China Merchants Port Holdings Co Ltd.



*Dr Bai JingTao  
Managing Director of China Port Holdings Co Ltd.*

Container throughput handled by CMPort in 2016 was 95.77 million TEUs, a 14.5% year-on-year growth. It also handled 460 million tones bulk cargo, an increase of 30.2% as compared to 2015. CMPort is confident in achieving the target of 100 million TEUs in 2017 and “become the world's leading comprehensive port service provider”.

**29** ports  
across 15 countries and regions  
under CMPort's global network





# Hong Kong Maritime and Port Board



Hong Kong Special Administrative Region Government is committed to supporting the growth and development of Hong Kong's maritime and port industries.



The Hong Kong Maritime and Port Board (HKMPB) was set up in April 2016 to provide a high-level platform for the industry and the Government to work closely together to set the direction for the development of Hong Kong's maritime and port services.



The Board joins hands with the industry to:

- assist the Government in devising maritime and port-related strategies and initiatives;
- create a friendly environment to facilitate maritime and port business;
- promote manpower development and groom industry talents; and
- support and promote Hong Kong's maritime services.

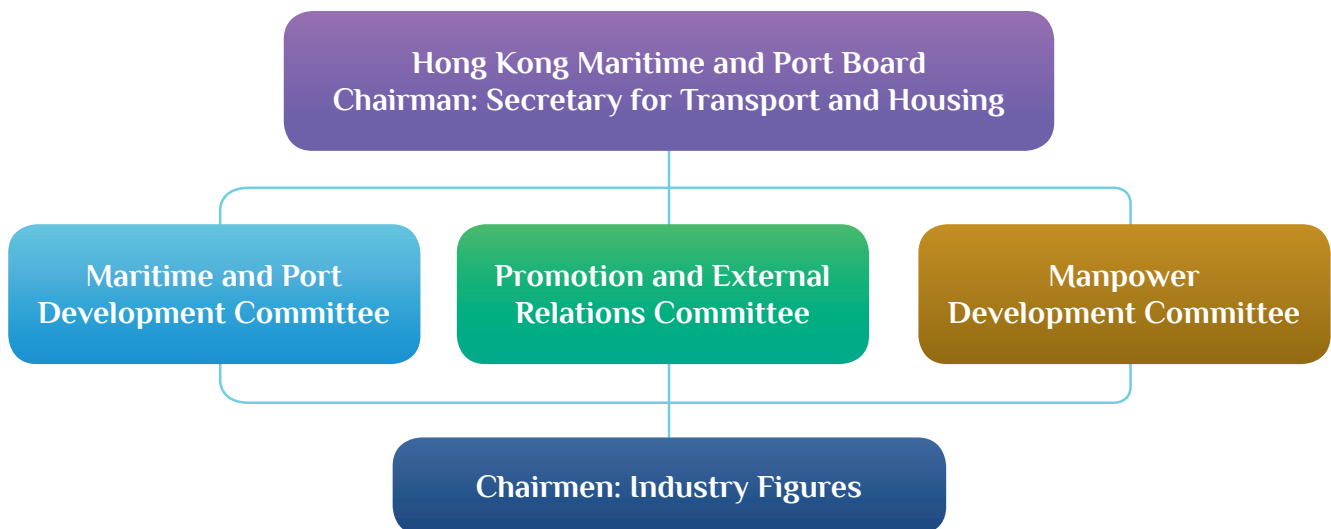


Three functional committees led by industry figures under the HKMPB, namely the Maritime and Port Development Committee; the Promotion and External Relations Committee; and the Manpower Development Committee.



A fully-fledged Secretariat is housed in the HKSAR Government to support the work of the HKMPB.

## Structure of HKMPB



### Contact us

22/F, East Wing, Central Government Offices  
2 Tim Mei Avenue, Tamar, Hong Kong

(852) 3509 8133

(852) 2523 0030

[hkmpb@thb.gov.hk](mailto:hkmpb@thb.gov.hk)

[www.hkmpb.gov.hk](http://www.hkmpb.gov.hk)

Hong Kong Maritime and Port Board

Hong Kong Maritime and Port Board

#HKMPB

香港海運港口局





# Invest Hong Kong

## About Us

Established in July 2000, Invest Hong Kong (InvestHK) is the Hong Kong Special Administrative Region Government Department responsible for foreign direct investment, supporting overseas and Mainland businesses to set up and expand in Hong Kong. Its mission is to confirm and strengthen Hong Kong as Asia's leading international business centre and to attract economically and strategically important investment.

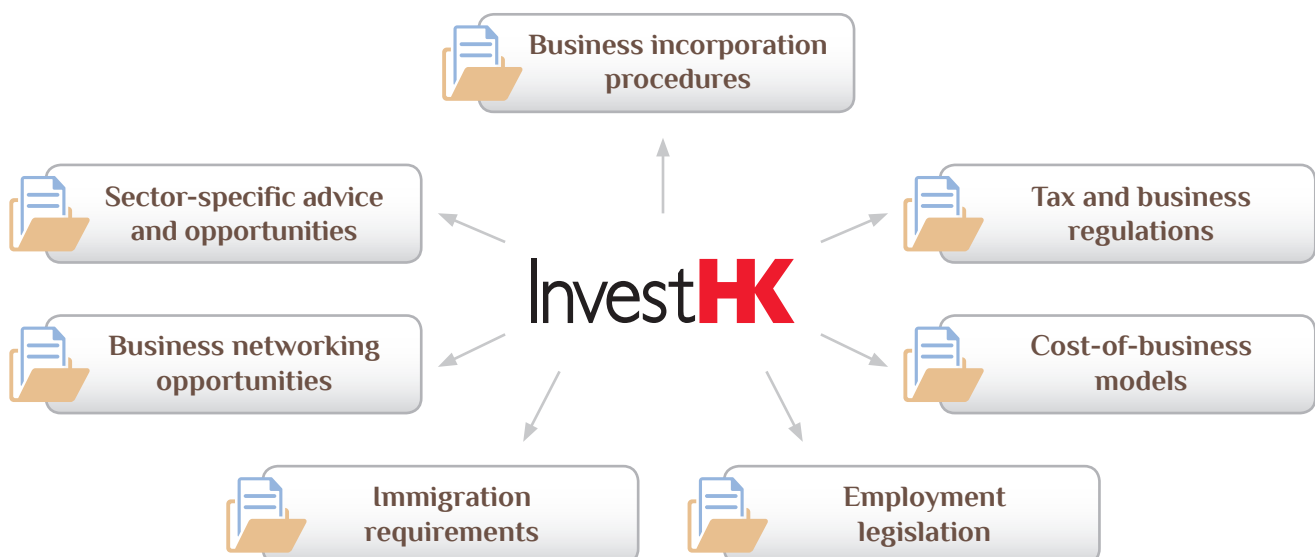
It aims to help companies make an informed choice and put the right part of their business in Hong Kong for the right reasons. It wants companies to succeed and minimise their risks by using Hong Kong to access business opportunities in China and across Asia.




## Free, Customised and Confidential Services

InvestHK provides ongoing support to companies in every stage of their business development. The Department has industry specialists in its priority sectors in Hong Kong and an overseas network of representatives based in 30 key business cities worldwide covering the target markets.


## Latest Information on Hong Kong's Business Environment







## Introductions to Business Contacts and Service Providers

-  Lawyers, accountants, human resource specialists, consultants, designers, interior specialists, real estate agents, etc

## Arrangement of Visit Programmes

-  Meetings with service providers, professional associations and government officials and Departments

## Business Support Facilitation

-  Assistance with property identification, visa applications, relocation advice, business licences, trade-mark registration, intellectual property and trade regulations
-  Marketing services during launch and expansion
-  Advice on living and working in Hong Kong, including housing, healthcare, schooling and social networking
-  Ongoing networking opportunities and advice to support the growth of your business



# InvestHK

The Government of the Hong Kong  
Special Administrative Region

25/F, Fairmont House, 8 Cotton Tree Drive, Central, Hong Kong

 (852) 3107 1000  (852) 3107 9007  [enq@investhk.gov.hk](mailto:enq@investhk.gov.hk)  [www.investhk.gov.hk](http://www.investhk.gov.hk)

 [www.linkedin.com/company/invest-hong-kong](https://www.linkedin.com/company/invest-hong-kong)  [#investhk](https://twitter.com/investhk)



# Contact Us

## The Office of the HKSAR Government in Beijing (Beijing Office)

 [www.bjo.gov.hk](http://www.bjo.gov.hk)

## Hong Kong Economic and Trade Offices (HKETOs)

### Mainland China

 **Chengdu:** [www.cdeto.gov.hk](http://www.cdeto.gov.hk)

 **Guangdong:** [www.gdeto.gov.hk](http://www.gdeto.gov.hk)

 **Shanghai:** [www.sheto.gov.hk](http://www.sheto.gov.hk)

 **Wuhan:** [www.wheto.gov.hk](http://www.wheto.gov.hk)

### Asia Pacific

 **Jakarta:** [hketo\\_jkt@hketojakarta.gov.hk](mailto:hketo_jkt@hketojakarta.gov.hk) (*email*)

 **Singapore:** [www.hketosin.gov.hk](http://www.hketosin.gov.hk)

 **Sydney:** [www.hketosydney.gov.hk](http://www.hketosydney.gov.hk)

 **Tokyo:** [www.hketotyoto.gov.hk](http://www.hketotyoto.gov.hk)

### Europe

 **Berlin:** [www.hketoberlin.gov.hk](http://www.hketoberlin.gov.hk)

 **Brussels:** [www.hongkong-eu.org](http://www.hongkong-eu.org)

 **Geneva:** [hketo@hketogeneva.gov.hk](mailto:hketo@hketogeneva.gov.hk) (*email*)

 **London:** [www.hketolondon.gov.hk](http://www.hketolondon.gov.hk)

### North America

 **New York:** [www.hketony.gov.hk](http://www.hketony.gov.hk)

 **San Francisco:** [www.hketosf.gov.hk](http://www.hketosf.gov.hk)

 **Toronto:** [www.hketotoronto.gov.hk](http://www.hketotoronto.gov.hk)

 **Washington, D.C.:** [www.hketowashington.gov.hk](http://www.hketowashington.gov.hk)

## Hong Kong Economic, Trade and Cultural Office (Taiwan)

 [www.hketco.hk](http://www.hketco.hk)

## InvestHK of the HKSAR

 [www.investhk.gov.hk](http://www.investhk.gov.hk)





## Useful Links

### China International Economic and Trade Arbitration Commission Hong Kong Arbitration Centre

 [www.cietachk.org](http://www.cietachk.org)

### Hong Kong Association of Freight Forwarding and Logistics

 [www.haffa.com.hk](http://www.haffa.com.hk)

### Hong Kong Container Terminal Operators Association

 [www.hkctoa.com](http://www.hkctoa.com)

### Hong Kong International Arbitration Centre

 [www.hkiac.org](http://www.hkiac.org)

### Hong Kong Liner Shipping Association

 [cmlhk@netvigator.com](mailto:cmlhk@netvigator.com) (*email*)

### Hong Kong Sea Transport and Logistics Association

 [www.hkstla.org](http://www.hkstla.org)

### Hong Kong Shipowners' Association

 [www.hksoa.org](http://www.hksoa.org)

### Hong Kong Trade Development Council

 [www.hktdc.com](http://www.hktdc.com)

### The Government of the Hong Kong Special Administrative Region (HKSARG)

 [www.gov.hk](http://www.gov.hk)

### The Hong Kong Federation of Insurers

 [www.hkfi.org.hk](http://www.hkfi.org.hk)

### The Hong Kong Shippers' Council

 [www.hkshippers.org.hk](http://www.hkshippers.org.hk)

### The Hong Kong Shipping Register

 [www.mardep.gov.hk/en/pub\\_services/home.html](http://www.mardep.gov.hk/en/pub_services/home.html)

### The Institute of Chartered Shipbrokers, HK Branch

 [www.ics.org.hk](http://www.ics.org.hk)

### The Institute of Seatransport

 [www.seatransport.org](http://www.seatransport.org)

### The Marine Department of the HKSARG

 [www.mardep.gov.hk](http://www.mardep.gov.hk)

### The Shipping Directory of Hong Kong

 [www.mardep.gov.hk/en/pub\\_services/shipdir.html](http://www.mardep.gov.hk/en/pub_services/shipdir.html)

### The Transport and Housing Bureau of the HKSARG

 [www.thb.gov.hk](http://www.thb.gov.hk)